

FY18

PEET

KEY PERFORMANCE METRICS

FINANCIAL

The Peet Group increased operating and statutory profit by 10% to \$49.1 million in FY18. With its diversified land bank and strong balance sheet, Peet is well positioned for sustainable long-term growth.

FY18 OPERATING PROFIT AFTER TAX

\$49.1m

UP 10%

10.02CPS EPS UP 10%

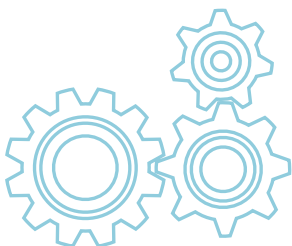
FY18 FULLY FRANKED DIVIDEND OF 5.0CPS UP 5%

14.7% ROCE

UP 1.5%



OPERATIONAL



2,257 LOTS UNDER CONTRACT WITH A VALUE OF

\$616m

2,924 LOTS SETTLED GROSS VALUE

\$711.5m

\$101.3m EBITDA WITH EBITDA MARGIN OF

34%

TWO NEW PROJECTS COMMENCED DEVELOPMENT/SALES

STRATEGIC GROWTH



**BROADENING
PRODUCT
OFFERING**
TO COMPLETED
HOMES AND
MEDIUM DENSITY

**FINALISED
DMA**
FOR BRABHAM PROJECT
WITH WA STATE GOVERNMENT

**FOUR
MEDIUM
DENSITY**
SITES ACQUIRED

**FOUR NEW
PROJECTS
TO COMMENCE
SELLING IN FY19**

CAPITAL MANAGEMENT

\$118.0m

FY18 NET OPERATING CASH INFLOWS
(BEFORE LAND PAYMENTS)



**4.8X
ICR**



**18.2%
GEARING
DOWN 3%**

**\$140.5m NET DEBT
DOWN 13%**



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PEET