

PEET

Peet Limited

ABN 56 008 665 834

**Appendix 4E Preliminary Consolidated Financial Statements
for the year ended 30 June 2011**

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These preliminary financial statements cover the consolidated financial statements for the consolidated entity consisting of Peet Limited and its subsidiaries. The financial statements are presented in Australian currency.

Peet Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

7th Floor, 200 St Georges Terrace
Perth, Western Australia 6000

Appendix 4E - Preliminary Consolidated Financial Statements

For the year ended 30 June 2011

Results for Announcement to the Market

Entity: Peet Limited and its controlled entities
 Reporting Period: 30 June 2011
 Previous Corresponding Period: 30 June 2010

				\$'000
Revenue	up	6 %	to	188,725
Operating profit after tax (excluding write-down in carrying value of inventories and development costs)	up	3 %	to	44,023
Statutory profit after tax attributable to members of Peet Limited	down	47 %	to	22,147
Basic earnings per share (cents)	down	48 %	to	7.3 c
Diluted earnings per share (cents)	down	51 %	to	6.8 c

Dividends	Cents per security	% Franked per security
Current Year		
Final dividend 2011	4.50 cents	100 %
Interim dividend 2011	4.00 cents	100 %
	8.50 cents	
Previous Year		
Final dividend 2010	4.50 cents	100 %
Interim dividend 2010	4.00 cents	100 %
	8.50 cents	

Record date for determining entitlements to the final dividend 23 September 2011
 Dividend payment date 18 October 2011

Results Commentary

Key Results

- Operating net profit of \$44 million after tax¹, up 3%
- Operating earnings per share of 14.6 cents
- Statutory net profit of \$22.1 million, down 47%
- NTA per share of \$1.37², up 10.5%
- Gearing at 33.5%³ as at 30 June 2011
- Final dividend of 4.5 cents per share, fully franked, bringing the full year dividend paid to 8.5 cents per share

Financial Commentary

Peet Limited's operating net profit after tax for the year ended 30 June 2011 was \$44 million¹, representing an increase of 3% over the previous corresponding period.

The Group's sound performance in challenging market conditions across the country was underpinned by the performance of its Funds Management business and its ability to maintain operating margins.

The Group continued the successful implementation of its stated business strategy, in particular the growth and increased significance of its Funds Management portfolio. The Group recently announced two major wholesale partnerships, the Flagstone West acquisition in partnership with MTAA Super and the establishment of a partnership with the Future Fund, with a mandate to acquire and develop broad-acre residential land in growth areas across Australia.

FY11 has seen Peet invest in its future – balancing its land portfolio, implementing its capital management strategy and positioning the operating business for growth in the medium to long-term with new, larger-scale managed projects at Flagstone in South East Queensland and at Yanchep in Perth's northern coastal corridor; and the Company-owned Craigieburn and Greenvale projects in Melbourne's northern growth corridor.

The Group recorded a 7.1% increase in EBITDA¹, taking it to \$81.2m for the year. The Group's EBITDA margin remained steady at 43%.

Operational Review

The Group achieved a sound performance in a year when sales concluded at a number of mature projects and significant investment commenced in new medium to long-term projects including a number of large-scale Company-owned assets.

Peet's Victorian operations were a key driver, performing particularly well in challenging market conditions and contributing 78% of the Group's profit for the year.

¹ Pre write-downs

² Net assets adjusted for market value of inventory

³ (Total interest bearing liabilities (including deferred payment obligations) less cash)/(Total assets adjusted for market value of inventory less cash less intangible assets)

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While deteriorating consumer confidence impacted the number of sales and settlements (down 14% and 7% respectively), margins held firm and there was a 13% increase in the average selling price of residential lots settled.

During the year, Peet achieved its key strategic objective to grow its Funds Management business and continued the expansion of its wholesale platform – successfully re-weighting the asset mix with a greater emphasis on managed projects, transitioning to larger-scale projects, and balancing the portfolio geographically.

As part of its medium to long-term growth strategy, during the year Peet added another 17,300 lots with an on-completion value of \$2.7 billion to its Funds Management business. This included a major acquisition at Flagstone in South East Queensland and others in Perth's northern and southern coastal corridors.

The major acquisition of a 50% interest in MTAA Super's 1,244-hectare Flagstone West landholding is situated next to MTAA Super's Flagstone East project which has existing services and infrastructure, and a community of around 3,500 residents. Peet will project manage the Flagstone West project and the delivery of the 300 lots remaining in Flagstone East. These appointments will also provide the Group with development management and performance related fees.

The Flagstone West project involves the delivery of an estimated 10,000 residential lots focused on the affordable market segment over the next 25 years, and a 200-hectare town centre for Greater Flagstone with provision for retail centres, neighbourhood activity centres, schools, healthcare, retirement housing, childcare and other community facilities.

With the addition of the Flagstone projects, Peet's land bank has increased to more than 50,600 lots with an estimated on-completion value of \$9.1 billion (in today's dollars) of which 69% or \$6.3 billion is held within the Group's Funds Management and Joint Venture businesses.

Funds Management

- EBITDA from Funds Management of \$30.7 million - an increase of 21% on the previous corresponding period.
- 1,622 lots sold for a gross value of \$357.0 million, compared with 1,729 sales for a gross value of \$394.8 million in FY10.
- 1,463 lots settled, for a gross value of \$350.3 million, compared with 1,651 lots for a gross value of \$334.4 million in FY10.
- 852 contracts on hand as at 30 June 2011 for a gross value of \$226.8 million, compared with 850 contracts on hand as at 30 June 2010 for a gross value of \$204.9 million.

Development

- EBITDA⁴ of \$40.1 million from Company-owned projects, compared to \$41.1 million in FY10.
- 423 lots sold for a gross value of \$83.8 million, compared with 592 lots in the previous corresponding period, for a gross value of \$158.1 million.
- 598 lots settled for a gross value of \$109.5 million, compared with 449 lots in the previous corresponding period for a gross value of \$125.1 million.
- 178 contracts on hand as at 30 June 2011 for a gross value of \$40.7 million, compared with 352 contracts on hand as at 30 June 2010 for a gross value of \$74.3 million.

Joint venture projects

- EBITDA from joint venture projects of \$5.6 million, in line with the previous corresponding period.
- 164 lots sold for a gross value of \$34.0 million, compared with 246 lots sold for \$48.6 million in FY10.
- 137 lots settled for a gross value of \$26.0 million compared with 266 lots settled for a gross value of \$51.5 million in the previous corresponding period.
- 95 contracts on hand as at 30 June 2011 with a total value of \$21.1 million, compared with 68 contracts on hand for a gross value of \$13.1 million in the previous corresponding period.

⁴ Pre write-downs

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Land Portfolio Metrics

		FY11	FY10	Change
Lot sales		2,209	2,567	(14%)
Lot settlements		2,198	2,366	(7%)
Contracts on hand as at 30 June	Number	1,125	1,270	(11%)
	Value	\$288.6m	\$292.3m	(1%)
# Syndicates / JVs contributing to earnings		25	23	
# Company-owned projects contributing to earnings		8	13	

Carrying Value of Inventories

Overall in FY11, the independent bank mortgage valuations of Company-owned assets showed an increase to \$586 million, resulting in a 10.5% increase in NTA to \$1.37 per share.

However, Peet recorded write-downs in the carrying value of inventories and development costs of \$31.3 million (before tax) for the year. These related predominantly to longer-dated assets in its Queensland portfolio, where the market has declined due to the widespread economic impact of natural disasters and deteriorating business and consumer confidence.

The carrying value of inventories adjustment has no impact on the production pipeline over the next five years.

The newly acquired Flagstone West property was not affected by the write-downs.

Capital Management

Peet's capital management strategy continues to position the Company well for growth in the medium to long-term and reflects Peet's investment in its inventory during the year past.

In line with this strategy, Peet has commenced a process to divest a number of non-core assets. Proceeds received will be used to fund Peet's current development pipeline, reduce debt or pursue other capital management initiatives. Peet is committed to maintaining a strong balance sheet.

In June 2011, Peet announced three capital management initiatives which underpin its growth strategy providing working capital for strategic expansion of the land bank and investment in several new projects in the year ahead.

They comprised:

- \$50 million of convertible notes for a term of 5 years to 2016;
- \$20 million fully underwritten share purchase plan; and
- \$300 million syndicated debt facility extension for three years to 2014.

These capital management initiatives were reflected in key metrics at year end including:

- A weighted average debt maturity profile of 3.3 years at 30 June 2011;
- Group interest cover of 3.7 times; and
- Gearing⁵ as at 30 June 2011 of 33.5%.

⁵ (Total interest bearing liabilities (including deferred payment obligations) less cash)/Total assets adjusted for market value of inventory less cash less intangible assets)

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At 30 June 2011, Peet had interest-bearing debt, net of cash, of \$217 million. The weighted average cost of debt for the year ended 30 June 2011 was 8.6% (including margins), compared with 7.1% for the year ended 30 June 2010. At 30 June 2011, 91% of the Group's interest-bearing debt was hedged (compared with 93% at the end of FY10), resulting in an average hedge maturity profile of 3.5 years (compared with 4.1 years at 30 June 2010).

Peet continued to comply with all of its debt covenants during the year.

Group Strategy

In FY11, Peet has delivered on its strategy for medium to long-term growth, repositioning the Group as Australia's largest pure play residential developer, with a Funds Management platform comprising retail syndicates and wholesale funds and a focus on large scale projects in Australia's key markets.

Peet is focused on delivering the right projects in the right markets under a capital efficient model.

Strategic priorities for the Group continue to include:

- a clear focus on the businesses of residential land development and funds management;
- working with wholesale partners to acquire large-scale greenfield developments;
- the continued national expansion of the retail syndication and wholesale funds management platform;
- a focus on our customers, quality product and community to drive Peet's competitive advantage;
- prudent capital management; and
- a commitment to being environmentally responsible across its operations.

Housing affordability is a critical challenge right across Australia and will remain so in the short to medium term, due to a structural supply/demand imbalance. Peet will help address this challenge and meet market demand for affordability with its large and flexible land bank by expanding its product mix and offering a range of lot sizes in a variety of locations across the country.

Peet remains focused on the basics – product, price and customer service – under a capital efficient model.

Outlook

The Australian residential market is expected to continue to be impacted by weak consumer sentiment across the country as householders react to the deterioration in major global economies, rising living costs, speculation over interest rates and ongoing uncertainty and speculative debate over the impact, on business and consumers alike, of federal government policy including a carbon tax.

In FY11, consumer spending grew just 2.6%, the weakest growth in almost 50 years and, at the time of reporting, consumer sentiment was at its lowest level since May 2009 and business conditions were softening.

However, while the housing market continued to soften during the second half of FY11, supply/demand drivers show the trend is cyclical rather than structural and the long-term outlook remains positive. Household savings remain high, dwelling approvals are below the long-term average while population growth is above average at 1.8%, unemployment remains low and there remains a shortage of skilled labour, particularly in Western Australia and Queensland.

Despite the strength of the resources sector, the Western Australian and Queensland property markets remain two of the weakest in the country and building approvals are well below trend.

A key feature of the economic uncertainty and cautious consumer sentiment is an increase in household savings, which will be a positive for the residential land market. It is expected that savings will level out as confidence returns and consumer spending should revert to more normal levels.

While Peet remains confident in Australia's long-term economic outlook, the national residential property market is expected to remain weak through FY12.

Appendix 4E – Preliminary Consolidated Financial StatementsFor the year ended 30 June 2011

The Group has a large, geographically balanced land bank and will continue to meet the demands of the market in terms of product, price and service, with a particular focus on the affordable segment. The Group is well-positioned and well prepared for a challenging year ahead, with earnings expected to be weighted towards the second half of FY12.

Dividends

The Directors have declared a final dividend of 4.5 cents per share, fully franked, to be paid on 18 October 2011, with a record date of 23 September 2011. This brings the total dividends paid in respect to the financial year ended 30 June 2011 to 8.5 cents per share, fully franked.

The Company's Dividend Reinvestment Plan (DRP), which provides shareholders with an opportunity to acquire shares in the Company, remains in place. Details of the final pricing and terms of the DRP will be communicated to shareholders in due course.

Audit Report

The preliminary consolidated financial statements are based on accounts, which are in the process of being audited.

Signed for, and on behalf of, the Board in accordance with a resolution of the Board of Directors.



BRENDAN GORE
MANAGING DIRECTOR

29 August 2011

Consolidated Income Statement

For the year ended 30 June 2011

	Notes	Consolidated	
		30 June 2011 \$'000	30 June 2010 \$'000
Revenue			
Revenue from ordinary activities	3	181,484	172,742
Other revenue	3	7,241	5,280
		188,725	178,022
Expenses			
Cost of inventories	4	(74,737)	(73,519)
Employee benefits expense		(18,384)	(16,604)
Depreciation		(1,625)	(1,466)
Project management, selling and other operating costs		(11,795)	(10,095)
Office costs		(4,346)	(3,793)
Other expenses		(6,781)	(5,868)
Write-down in carrying value of inventories and development costs		(31,251)	(989)
Finance costs	4	(5,282)	(4,347)
Share of net loss of associates accounted for using the equity method		(1,773)	(7)
		32,751	61,334
Income tax expense	5	(10,545)	(19,223)
		22,206	42,111
Profit after tax for the year			
Profit is attributable to:			
Owners of Peet Limited		22,147	42,111
Non-controlling interests		59	-
		22,206	42,111
Earnings per share for profit attributable to the ordinary equity holders of the company:			
		Cents	Cents
Basic earnings per share	11	7.3	14.1
Diluted earnings per share	11	6.8	14.0

The above consolidated income statement should be read in conjunction with the accompanying notes.

Consolidated Statement of Comprehensive Income

For the year ended 30 June 2011

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Profit for the year	22,206	42,111
Other comprehensive income		
Changes in the fair value of cash flow hedges	1,083	(1,565)
Share of other comprehensive income of associates	(58)	-
Income tax relating to components of other comprehensive income	(307)	470
Other comprehensive income for the year, net of tax	718	(1,095)
Total comprehensive income for the year	22,924	41,016
Total comprehensive income for the year is attributable to:		
Owners of Peet Limited	22,927	41,016
Non-controlling interests	(3)	-
	22,924	41,016

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position

As at 30 June 2011

	Notes	Consolidated	
		30 June 2011 \$'000	30 June 2010 \$'000
Current assets			
Cash and cash equivalents	7	57,201	41,074
Receivables		67,752	51,220
Inventories		120,444	64,833
Derivative financial instruments		263	-
Assets classified as held for sale	8	69,509	-
Total current assets		315,169	157,127
Non-current assets			
Receivables		14,578	13,077
Inventories		300,979	353,559
Investments accounted for using the equity method	9	36,124	32,640
Available-for-sale financial assets		462	257
Derivative financial instruments		851	1,208
Property, plant and equipment		10,575	8,012
Intangible assets		876	-
Total non-current assets		364,445	408,753
Total assets		679,614	565,880
Current liabilities			
Payables		30,371	25,048
Land vendor liabilities		20,573	42,240
Borrowings		1,080	1,043
Current tax liabilities		3,171	1,110
Provisions		1,969	2,640
Liabilities directly associated with assets classified as held for sale	8	29,439	-
Total current liabilities		86,603	72,081
Non-current liabilities			
Land vendor liabilities		25,793	18,024
Borrowings		273,096	218,790
Deferred tax liabilities		22,132	23,983
Provisions		153	90
Total non-current liabilities		321,174	260,887
Total liabilities		407,777	332,968
Net assets			
Equity			
Contributed equity	10	201,291	176,025
Reserves		5,020	1,367
Retained earnings		52,018	55,520
Capital and reserves attributable to owners of Peet Limited		258,329	232,912
Non-controlling interests		13,508	-
Total equity		271,837	232,912

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity

For the year ended 30 June 2011

2010 Consolidated	Attributable to owners of Peet Limited						Non-controlling interests	Total equity
	Notes	Contributed equity	Reserves	Retained earnings	Total			
		\$'000	\$'000	\$'000	\$'000	\$'000		
Balance at 1 July 2009		163,354	2,160	37,149	202,663	-	202,663	
Profit for the year		-	-	42,111	42,111	-	42,111	
Other comprehensive income		-	(1,095)	-	(1,095)	-	(1,095)	
Total comprehensive income for the year		-	(1,095)	42,111	41,016	-	41,016	
Transactions with owners in their capacity as owners:								
Contributions of equity, net of transaction costs and tax	10	12,117	-	-	12,117	-	12,117	
Dividends provided for or paid	6	-	-	(23,740)	(23,740)	-	(23,740)	
Exercise of Employee share options	10	48	-	-	48	-	48	
Transfer of exercised options	10	506	(506)	-	-	-	-	
Employee share benefit		-	808	-	808	-	808	
		12,671	302	(23,740)	(10,767)	-	(10,767)	
Balance at 30 June 2010		176,025	1,367	55,520	232,912	-	232,912	

2011 Consolidated	Attributable to owners of Peet Limited						Non-controlling interests	Total equity
	Notes	Contributed equity	Reserves	Retained earnings	Total			
		\$'000	\$'000	\$'000	\$'000	\$'000		
Balance at 1 July 2010		176,025	1,367	55,520	232,912	-	232,912	
Profit for the year		-	-	22,147	22,147	59	22,206	
Other comprehensive income		-	780	-	780	(62)	718	
Total comprehensive income for the year		-	780	22,147	22,927	(3)	22,924	
Transactions with owners in their capacity as owners:								
Contributions of equity, net of transaction costs and tax	10	25,266	-	-	25,266	-	25,266	
Value of conversion rights on convertible notes, net of transaction costs and tax		-	1,934	-	1,934	-	1,934	
Non-controlling interests on part disposal of subsidiary	8	-	349	-	349	13,511	13,860	
Transactions with non-controlling parties		-	(153)	-	(153)	-	(153)	
Dividends provided for or paid	6	-	-	(25,649)	(25,649)	-	(25,649)	
Employee share benefit		-	743	-	743	-	743	
		25,266	2,873	(25,649)	2,490	13,511	16,001	
Balance at 30 June 2011		201,291	5,020	52,018	258,329	13,508	271,837	

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Statement of Cash Flows

For the year ended 30 June 2011

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Cash flows from operating activities		
Receipts from customers (inclusive of goods and services tax)	197,139	178,247
Payments to suppliers and employees (inclusive of goods and services tax)	(126,910)	(86,152)
Payments for purchase of land	(98,588)	(32,230)
Interest and other finance costs paid	(22,317)	(22,324)
Income tax paid	(11,503)	(4,962)
Net cash (outflow)/inflow from operating activities	(62,179)	32,579
Cash flows from investing activities		
Payments for property, plant and equipment	(4,184)	(2,015)
Proceeds from sale of property, plant and equipment	-	12
Payments for intangibles	(881)	-
Payments for investment in associates	(5,336)	(16)
Payments for available-for-sale financial assets	(205)	-
Loans to related parties	(31,927)	(16,538)
Repayment of loans by related entities	21,712	56
Dividends received	235	167
Interest received	4,469	2,923
Net cash outflow from investing activities	(16,117)	(15,411)
Cash flows from financing activities		
Dividends paid to the Company's shareholders	(19,911)	(16,467)
Proceeds from exercise of employee share options	-	48
Repayment of borrowings	(38,069)	(168,491)
Proceeds from borrowings	76,346	80,719
Proceeds from capital returns	38	42
Proceeds from issue of equity securities	15,808	5,000
Transaction costs of share issue	(892)	(61)
Proceeds from issue of convertible notes (net of debt raising costs)	47,948	-
Transactions with non-controlling interests	8	-
Net cash inflow/(outflow) from financing activities	95,128	(99,210)
Net increase/(decrease) in cash and cash equivalents	16,832	(82,042)
Cash and cash equivalents at the beginning of the financial year	41,074	123,116
Cash and cash equivalents at end of year	7	41,074

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

Notes to the Preliminary Consolidated Financial Statements

1 Basis of Preparation of Preliminary Consolidated Financial Statements

The accounting policies adopted are consistent with those disclosed in the annual financial statements for the year ended 30 June 2010.

The preliminary consolidated financial statements have been prepared in accordance with the Australian Securities Exchange Listing Rules as they relate to the Appendix 4E and in accordance with the measurement requirements of Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Interpretations and the Corporations Act 2001.

As such, the preliminary consolidated financial statements do not include all the notes of the type included in annual financial statements and accordingly, should be read in conjunction with the annual financial statements for the year ended 30 June 2010 and with any public announcements made by Peet Limited during the reporting period in accordance with the disclosure requirements of the Corporations Act 2001.

Comparatives

Comparative revenues, expenses, assets and liabilities in the consolidated statement of income and consolidated statement of financial position have been reclassified where appropriate with no impact on the profit and net assets of the prior year to enhance comparability and understanding of the financial statements.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

2 Segment information

Operating segments are reported in a manner that is consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker has been identified as the executive management group that makes decisions.

The executive management group considers the business to have the following three reportable business segments:

Funds Management / Land Syndication

External equity capital raisings are undertaken to fund the acquisition of land across Australia. The consolidated entity derives fees from underwriting and capital raising coordination services, as well as asset identification fees from this activity. Ongoing project related fees are then derived by the consolidated entity for the duration of a particular project.

Company-Owned Projects

Purchase and development of various parcels of land in Australia, primarily for residential purposes. However, certain land holdings will also produce non-residential blocks of land.

Joint Ventures

Joint Ventures are formed with government, statutory authorities and private landowners. The Joint Venture partner will normally contribute the land and the consolidated entity funds the development costs. The consolidated entity is typically entitled to ongoing fees for management of the development project and also a share of the profits.

For internal reporting purposes management consider both 'The Village at Wellard' and 'Quattro - The New Queens Park' projects to be joint ventures. Quattro, however, is not considered a joint venture for statutory reporting purposes.

The consolidated entity operates primarily in one geographical segment being Australia. Accordingly, no further geographical information is provided.

Inter-segment transfers

Segment revenue, expenses and results include transfers between segments. Such transfers are based on an arm's length basis and are eliminated on consolidation.

2 Segment information (continued)

Primary Reporting	Funds Management / Land Syndication		Company-Owned Projects		Joint Ventures		Inter-Segment Eliminations and Unallocated		Consolidated	
	30 June 2011	30 June 2010	30 June 2011	30 June 2010	30 June 2011	30 June 2010	30 June 2011	30 June 2010	30 June 2011	30 June 2010
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue										
Sales to external customers	<u>46,158</u>	<u>36,540</u>	<u>118,290</u>	<u>116,235</u>	<u>17,036</u>	<u>19,967</u>	-	-	<u>181,484</u>	<u>172,742</u>
Total sales revenue	46,158	36,540	118,290	116,235	17,036	19,967	-	-	181,484	172,742
Other income	<u>235</u>	<u>167</u>	<u>2,272</u>	<u>1,454</u>	-	-	-	-	<u>2,507</u>	<u>1,621</u>
Interest	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>4,734</u>	<u>3,659</u>	<u>4,734</u>	<u>3,659</u>
Total segment revenue	<u>46,393</u>	<u>36,707</u>	<u>120,562</u>	<u>117,689</u>	<u>17,036</u>	<u>19,967</u>	<u>4,734</u>	<u>3,659</u>	<u>188,725</u>	<u>178,022</u>
Result before write-down in carrying value of inventories, depreciation, financing cost, interest and finance costs expensed through cost of sales and income tax expense	30,710	25,448	40,108	41,090	5,625	5,573	4,734	3,659	81,177	75,770
Write-down in carrying value of inventories and development costs	<u>-</u>	<u>-</u>	<u>(31,251)</u>	<u>(989)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(31,251)</u>	<u>(989)</u>
EBITDA	30,710	25,448	8,857	40,101	5,625	5,573	4,734	3,659	49,926	74,781
Depreciation	<u>(347)</u>	<u>(240)</u>	<u>(1,007)</u>	<u>(964)</u>	<u>(271)</u>	<u>(262)</u>	<u>-</u>	<u>-</u>	<u>(1,625)</u>	<u>(1,466)</u>
EBIT	30,363	25,208	7,850	39,137	5,354	5,311	4,734	3,659	48,301	73,315
Financing costs (includes interest and finance costs expensed through cost of sales)									<u>(15,550)</u>	<u>(11,981)</u>
Profit before income tax expense									32,751	61,334
Income tax expense									<u>(10,545)</u>	<u>(19,223)</u>
Profit for the year									<u>22,206</u>	<u>42,111</u>

EBITDA: Earnings Before Interest (including interest and finance costs expensed through cost of sales) Tax, Depreciation and Amortisation.

EBIT: Earnings Before Interest (including interest and finance costs expensed through cost of sales) and Tax.

3 Revenue

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
<i>Revenue from ordinary activities</i>		
Revenue from sale of land	118,290	116,235
Project management and performance fees	43,994	35,325
Revenue from joint venture operations	16,442	18,833
Revenue from other trading activities		
Syndicate administration fees	1,155	1,170
Syndicate underwriting and capital raising fees	1,603	1,179
	181,484	172,742
<i>Other revenue</i>		
Dividends	235	167
Interest	4,734	3,659
Other	2,272	1,454
	7,241	5,280
	188,725	178,022

Appendix 4E - Preliminary Consolidated Financial Statements
For the year ended 30 June 2011

4 Profit before income tax

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Profit before income tax includes the following specific expenses:		
Expenses		
<i>Cost of Inventories</i>		
Cost of inventories	64,469	65,885
Capitalised interest and finance charges	10,268	7,634
Total cost of inventories expensed	74,737	73,519
<i>Finance Costs</i>		
Interest and finance charges paid/payable	23,757	19,921
Cash flow hedges - transfer from equity	1,441	3,298
Interest on convertible notes	211	-
Amount capitalised to inventory	(20,127)	(18,872)
Total finance costs expensed	5,282	4,347
<i>Discount on land vendor payments</i>		
Change in present value of land vendor payments	3,622	5,597
Capitalisation of change in present value of land vendor payments	(3,622)	(5,597)
Total discount on land vendor payments	-	-

5 Income tax

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
(a) Income tax expense		
Current tax	13,723	14,627
Deferred tax	(3,176)	3,989
Adjustments for income tax of prior periods	(2)	607
	10,545	19,223
(b) Numerical reconciliation of income tax expense to prima facie tax payable		
Profit before income tax expense	32,751	61,334
Tax at the Australian tax rate of 30% (2010 - 30%)	9,825	18,400
Tax effect of amounts which are not deductible (taxable) in calculating taxable income:		
Share of net loss of associates	532	1
Entertainment	28	14
Employee benefits	229	251
Dividend franking	28	19
Fines and penalties	3	-
Franking rebate	(98)	(69)
(Over)/under-provision in prior years	(2)	607
	10,545	19,223

6 Dividends

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
(a) Dividends Paid		
Final dividend for the year ended 30 June 2010 of 4.5 cents (2009 - 4.0 cents) per fully paid share paid on 15 October 2010 (2010 - 8 October 2009)		
Fully franked based on tax paid @ 30%	13,531	11,765
Interim dividend for the year ended 30 June 2011 of 4.0 cents (2010 - 4.0 cents) per fully paid share paid on 20 April 2011 (2010 - 16 April 2010)		
Fully franked based on tax paid @ 30%	12,118	11,975
Total dividends provided for or paid	25,649	23,740

(b) Dividends not recognised at the end of the reporting period

In addition to the above dividends, since year end the directors have recommended the payment of a final dividend of 4.5 cents per fully paid ordinary share, (2010 - 4.5 cents) fully franked based on tax paid at 30%. The aggregate amount of the proposed dividend expected to be paid on 18 October 2011 out of retained earnings at 30 June 2011, but not recognised as a liability at year end, is

<u>14,312</u>	<u>13,531</u>
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(c) Dividend Reinvestment Plan (DRP)

The Company's Dividend Reinvestment Plan (DRP) continues, providing shareholders with an opportunity to acquire additional shares in the Company. Details of the final pricing and terms of the DRP will be communicated to shareholders in due course.

Appendix 4E - Preliminary Consolidated Financial Statements
For the year ended 30 June 2011

7 Current assets - Cash and cash equivalents

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Cash at bank and in hand	57,201	26,558
Term deposits	-	14,516
	57,201	41,074

(a) Reconciliation to cash at end of year

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

Balances as above	57,201	41,074
Asset classified as held for sale - cash at bank	705	-
Balance per statement of cash flow	57,906	41,074

8 Current - Assets and liabilities classified as held for sale

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
(a) Assets classified as held for sale		
Cash at bank	705	-
Fixed assets	1	-
GST recoverable	28	-
Inventory	68,493	-
Net deferred tax asset	282	-
	69,509	-
(b) Liabilities directly associated with assets classified as held for sale		
Payables	259	-
Bank borrowings	28,916	-
Interest rate swap	264	-
	29,439	-

In December 2010, Peet No 113 Pty Ltd (a wholly owned subsidiary of Peet Limited) sold 33.5% of its investment in Peet Yanchep Land Syndicate for \$13.8m. In February 2011, Peet No 113 Pty sold a further 1% of its investment in Peet Yancep Land Syndicate for \$56.3k. The difference between the book value of the assets disposed and the proceeds received have been recognised in the non-controlling interest reserve.

The assets and liabilities of Peet Yanchep Land Syndicate have been classified as held for sale as the directors of Peet Limited are currently in discussions with interested parties with regard to further reducing the number of units held by Peet No 113 Pty Ltd. It is the directors' intention to sell down to a non-controlling interest.

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Carrying amount of assets sold to non-controlling interests	13,511	-
Consideration received from non-controlling interests	(13,860)	-
Excess of consideration received recognised in the transactions with non-controlling interests reserve within equity	(349)	-

9 Non-current assets - Investments accounted for using the equity method

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Peet Yanchep Pty Ltd	700	-
Peet Caboolture Syndicate Ltd	1,244	1,343
Peet Tri-State Syndicate Ltd	3,910	5,268
Peet Flagstone City Pty Ltd	4,606	-
Peet Alkimos Pty Ltd	24,348	24,647
Other	1,316	1,382
	36,124	32,640

10 Contributed equity

	Consolidated		Consolidated	
	30 June 2011 Shares	30 June 2010 Shares	30 June 2011 \$'000	30 June 2010 \$'000
Ordinary shares				
Opening balance	300,681,486	294,087,378	176,025	163,354
Exercise of employee share options	-	40,000	-	48
Transfer of exercised options	-	-	-	506
Institutional Share purchase plan - Note (a)	11,210,992	-	15,808	-
Retail Share purchase plan - Note (a)	2,973,308	-	4,192	-
Dividend reinvestment plan (DRP)	3,172,758	6,554,108	5,738	12,273
Less: Transaction costs arising on share issue	-	-	(674)	(223)
Deferred tax credit recognised directly in equity	-	-	202	67
	318,038,544	300,681,486	201,291	176,025

(a) On 1 June 2011, the Company announced a \$20 million fully underwritten share purchase plan (SPP). The SPP allowed existing eligible Peet Limited Shareholders to acquire up to a maximum of \$15,000 worth of fully paid ordinary shares in Peet Limited.

11 Earnings per share

	Consolidated	
	30 June 2011 Cents	30 June 2010 Cents
Basic earnings per share	7.3	14.1
Diluted earnings per share	6.8	14.0

(a) Reconciliations of earnings used in calculating earnings per share

	\$'000	\$'000
<i>Basic earnings per share</i>		
Profit attributable to the ordinary equity holders of the company	22,147	42,111
<i>Diluted earnings per share</i>		
Profit attributable to the ordinary equity holders of the company :		
Used in calculating basic earnings per share	22,147	42,111
Add: interest savings on convertible notes	148	-
Used in calculating diluted earnings per share	22,295	42,111
	Number	Number
<i>Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share</i>	302,404,570	298,928,054
Adjustments for calculation of diluted earnings per share:		
Options	3,830,000	1,600,000
Convertible notes	22,222,222	-
<i>Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share</i>	328,456,792	300,528,054

12 Details of entities over which control has been gained or lost during the period

The Company did not gain or lose control over any entities during the year ended 30 June 2011.

13 Interests in Jointly Controlled Operations

(a) Details of aggregate share of assets and liabilities of jointly controlled operations

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
The Village at Wellard		
Total Assets	31,794	29,228
Total liabilities	(22,063)	(23,717)
Net Assets	9,731	5,511

(b) Details of aggregate share of revenue, expenses and results of jointly controlled operations

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
The Village at Wellard		
Revenues	15,514	17,599
Expenses	(9,487)	(13,154)
Profit before income tax	6,027	4,445

14 Contingent Liabilities

Details of the estimated maximum amounts of contingent liabilities (for which no amounts are recognised in the financial statements) are as follows:

	Consolidated	
	30 June 2011 \$'000	30 June 2010 \$'000
Underwriting obligations outstanding	13,947	11,197
Bank guarantees outstanding	17,655	18,130
	31,602	29,327

The directors are not aware of any circumstances or information, which would lead them to believe that these contingent liabilities will eventuate and consequently no provisions are included in the accounts in respect of these matters.

15 Commitments

As at 30 June 2011 the Group has commitments of \$43,500,000 being the balance of subscription due from Peet No 130 Pty Limited (wholly owned subsidiary of Peet Limited) to Peet Flagstone City Pty Limited of \$42,750,000 plus \$750,000 due from Peet No 130 Pty Limited to MTAA Flagstone in accordance with the terms of the Development and Marketing agreement.

16 Events occurring after the reporting period

On 25 July 2011 Peet No 130 Pty Limited paid the outstanding commitment due of \$43,500,000 (as per Note 15).

No other matters or circumstances have arisen since the end of the financial year, which have significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent financial years.